VAMOS INDEPENDENT AUTO RATE SHEET

Contact Us: 877-475-5959

Dealer Support: dealer support@finbeusa.com

Dealer Support Hours

Monday - Friday: 9:00 a.m. - 8:00 p.m. EST Saturday: 10:00 a.m. - 7:00 p.m. EST

Verification Support: verification@finbeusa.com

Verifications Support Hours

Monday - Friday: 9:00 a.m. - 6:00 p.m. EST

Upload stips: https://dealerportal.finbeusa.com/login



| DRM Name: | Phone: | Email: | |
|-----------|------------|--------|--|
| | | | |

| VAMOS PROGRAM GUIDELINES | | | | | | | | |
|------------------------------------|--|---|--|--|--|--|--|--|
| | Cars & SUVs | IPV (Income Producing Vehicle) PickupTrucks, Cargo & Transit Vans | | | | | | |
| Max Amount Financed ¹ | \$35,000 | \$50,000 | | | | | | |
| Max Monthly Payment ¹ | \$800 | \$1,200 | | | | | | |
| Max LTV² (line 5) | 140% | 140% | | | | | | |
| Max PTI ¹ | 20% | 20% | | | | | | |
| Min Cash Down Payment ³ | 10% of sales price | 10% of sales price | | | | | | |
| APR% | Not to exceed the state usury, if applicable | Not to exceed the state usury, if applicable | | | | | | |
| Minimum FICO | N/A | N/A | | | | | | |
| Min Monthly Income | \$3,000 | \$5,000 (Must prove with bank statements through Turbo Pass) | | | | | | |
| Max Age of Vehicle | 2016 or newer | 2011 or newer | | | | | | |

EQUITY PROGRAM:

Line 5 LTV2 <= 100% and Cash Down Payment >= 30% of Sales Price to waive POI/VOE

GPS is required on all vehicles

Blackout Period: First payment due date may NOT fall after the 25th of the month.

| Terms & Mileage | | | | | | |
|--------------------------|-----------|----------------------|--|--|--|--|
| Non-Diesel Vehicle Miles | Maxterm | Diesel Vehicle Miles | | | | |
| N/A | 84 months | 0 - 40,000 | | | | |
| N/A | 78 months | 40,001 - 100,000 | | | | |
| 0-60,000 | 72 months | 100,001 - 150,000 | | | | |
| 60,001 - 100,000 | 66 months | 150,001 - 200,000 | | | | |
| 100,001 - 125,000 | 60 months | 200,001 - 250,000 | | | | |
| 125,001 - 150,000 | 54 months | 250,001-300,000 | | | | |
| 150,001 - 180,000 | 48 months | 300,001-350,000 | | | | |

Program Highlights

- Passport Required for all Vamos Deals
- Discounts as Low as 0%
- SSN/ITIN Not Required
- Preferred pricing with proof of ITIN
- Job Letters Accepted
- Foreign Driver's License or Matricula Accepted
 - Self-Employed Buyers Welcome

¹ Can exceed with cancellable backend.

² LTVs based on using JD Power Clean Trade or KBB Lending (KBB Lending is only for certain Western States; please consult with your Dealer Relationship Manager) for used vehicles.

 $^{^{\}rm 3}$ Trade-in or rebate equity is not included in Cash Down Payment.